

# XTC for Teams - Capabilities Statement

Xtreme Team Collaboration. Powered by Transactional Intelligence™

## Overview

**XTC equips teams with Transactional Intelligence™** — transforming communication, leadership, and execution so diverse personalities align, innovate, and consistently deliver extraordinary results.

## Essential Skills for High-Performing Teams



### Communication & Influence

Direct communication, critical thinking, relationship building, negotiation



### Leadership & Strategy

Emerging leadership, strategic management, emotional intelligence



### Collaboration & Adaptability

Teamwork, cultural awareness, flexibility, resilience

## Differentiators



### Transactional Intelligence™ (TQ)

The missing link beyond IQ and EQ.



### Proven Frameworks:

The Transaction Cycle™ and Personality & Behaving Transactionally™ expose and resolve breakdowns in collaboration.



### Measured Impact

Faster execution, stronger alignment, higher retention.



### Diverse Supplier

Certified LGBTQ+ owned and globally recognized.



### Global Reach

15+ years transforming leaders, teams, and organizations worldwide.

## XTC Core Competencies



### Executing Bold Ideas

Turn vision into strategies and outcomes that deliver measurable impact.



### Communicating with Clarity

Drive direct, effective exchanges that move teams into action.



### Developing Adaptive Leaders

Grow resilient leaders who thrive in uncertainty and change.



### Accelerating Innovation

Speed initiatives and foster a culture of continuous improvement.



### Aligning and Engaging Teams

Unite goals and interests to strengthen satisfaction, loyalty, and retention.

## Past Performance



### Western Digital

Enhanced DevOps collaboration, accelerating delivery and breaking down silos.



### Hi Marley, Inc.

Equipped Hi Marley executives to define and embed company culture.



### U of Virginia, School of Medicine.

Strengthened faculty and administrative cooperation to drive institutional goals.

## Company Data

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- **Location:** Oxnard, CA
- **Socio-Economic Status:** Certified LGBTQ+ Owned, Small Business
- **NAICS & PSC Codes:** 611430, 541611, U004, U008