



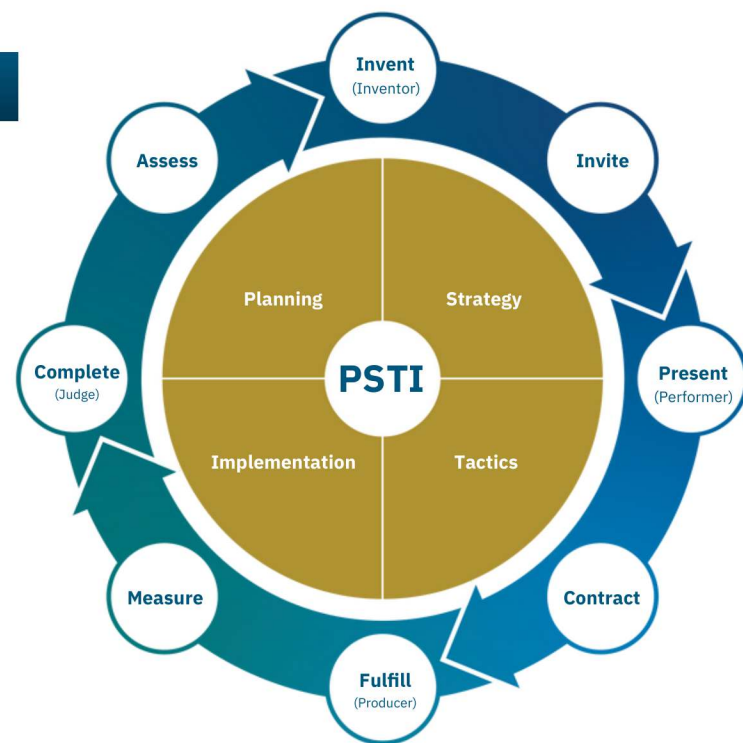
## Xtreme Team Collaboration

Extraordinary Results



## Core Competencies

- Enhance direct communication
- Make good ideas stick
- Develop future leaders
- Speed up new initiatives
- Radically improve outcomes
- Invite constant innovation
- Break rigid behaviors
- Align individual interests
- Satisfy and retain staff



## XTC seamlessly integrates these skills and abilities:

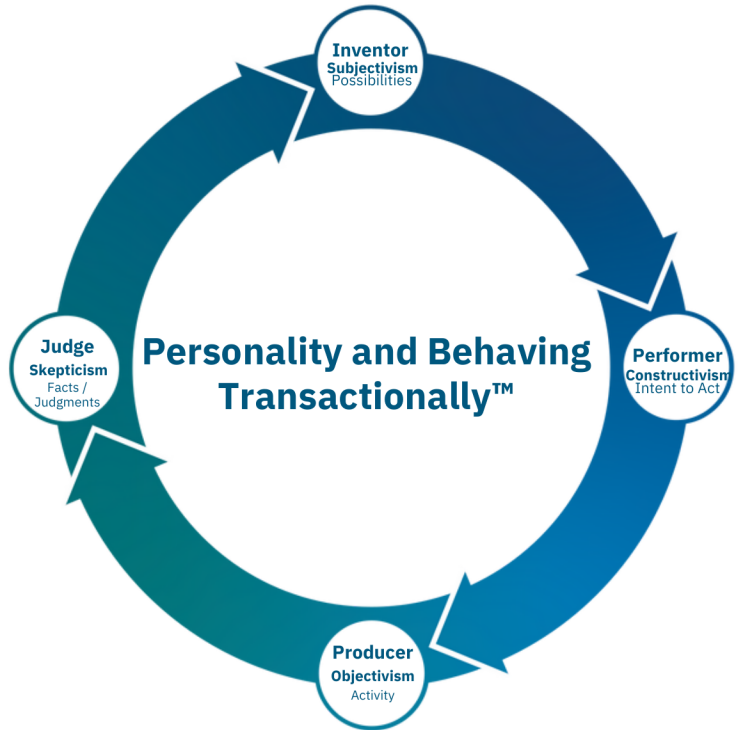
- Direct Communication
- Emerging Leadership
- Teamwork/Collaboration
- Relationship Building
- Adaptability/Flexibility
- Emotional Intelligence
- Critical Thinking
- Interpersonal Skills
- Strategic Management
- Sales/Negotiation
- Cultural Awareness
- Diversity/Empathy

# The thinking model of XTC provides new insights into the persistent problems that plague most organizations.

**Dan Murphy**

Senior Director of DevOps, Western Digital

- **Inventor:** Creative and visionary, excels in generating new ideas but can be seen as controlling or egotistical.
- **Performer:** Skilled in communication and engagement yet may lack reliability.
- **Producer:** Efficient and task-oriented, known for getting things done but can be perceived as curt.
- **Judge:** Excellent in evaluation and setting standards, though often viewed as overly critical or pessimistic.



## Company Data

**CAGE:** 7Z2G3 | **DUNS:** 055578138 | **UEI:** NN6RBM1CW7J8

**Name:** Influential U

**Point of Contact:** Darryl Anderle

**Phone:** (213) 587-0058

**E-Mail:** [xtc@influentialu.global](mailto:xtc@influentialu.global)

**Address:** 1000 Town Center Dr Ste 300, Oxnard, CA 93036

**Work Area:** International

**Socio-Economic Status:** Small Business, LGTBE (#25699)

**Primary NAICS & PCS:**

**611430:** Professional & Mgmt. Development Training

**541611:** Admin. Mgmt. & General Mgmt. Consulting

**541612:** Human Resources Consulting Services

**U004:** Education/Training: Scientific/Management



## Past Performance



**Hi Marley, Inc.**

**Details:** Training the C-Suite - developing the company culture framework.



**Western Digital**

**Details:** Training for Agile senior team – reducing product development time and time to launch by 70%.



**University of Virginia, School of Medicine Audit Department**

**Details:** Training the auditors how to gain buy-in to work well across departments.